



## Zealcon Glass Rooms

The name you can trust for all your luxury needs.



**ZEALCON**  
LUXURY GLASS ROOMS

## My personal customer charter

I set up **Zealcon** to be the name you can trust for home improvements. Although the company has grown and developed since then, the principle remains the same: to deliver the highest quality in everything we do, from manufacturing to installation to after-sales care.

I'm pleased to say that many of our new customers come to us through personal recommendation from other satisfied customers. Once a customer has worked with us they see the difference and either return to us or recommend us to their friends and family.

We are proud of the quality of services and our responsiveness to client schedules. These are the keystones to our business and long-lasting client relationships.

When you deal with my team you'll receive advice and help, not a high pressure sale. I personally guarantee it.

**Shahid Hussain**

Founder and Managing Director











“The level of service I received from the sales agent, engineer, fitters and after-sales service can only be described as first class.”

*Zenam Khan, Abu Dhabi*

## Zealcon – Promises kept

Making the most of your home and garden is important; however with the unpredictable weather in the UAE this is not always easy.

With a **Zealcon** Glass Room the solution to enjoying your garden all year round is available.

High grade products and innovative design, coupled with excellent customer service, ensure that we are sure to find a product to suit your needs.

Our glass rooms are tailor-made solutions, and our wide range of optional blinds, awnings, and glass door products means they can fulfill almost any wish.

### Experienced

From your first enquiry our skilled and knowledgeable sales staff will work with you to turn your ideas into reality at your pace.

### Guarantee

No quibble or questions asked. All products installed by us are guaranteed unconditionally for 10 years.

### Established

Zealcon founder Shahid Hussain in 2018, our years of experience really count. Zealcon is one of the largest independently owned Glass Rooms Companies in UAE.

### Relaxed

The majority of new customers come through personal recommendation so there's no need for gimmicky sales promotions or pressure selling. Our sales staff aren't paid a commission on sales. Instead we assess them based on customer satisfaction.

### Care

From a sticky lock to a faulty seal, our exceptional after-sales care means we are only a phone call away. Carried out at a convenient time and free of charge if within 10 years since installation.

### Trust

A truly name you can trust. We don't take any form of deposit or payment up front. You pay once the work is complete. We trust you'll be more than happy.

### Open & Honest

The quote we provide at the outset is the price you pay on completion of the job. All costs are visible before you sign.







“Our principle remains the same, to deliver the highest quality in everything we do.”

CEO, Zealcon

### A name you can trust

**Zealcon** is the lifestyle choice.

As an independent business we give you peace of mind when it comes to quality, great service and speed of delivery.

With our warehouse base in Sharjah, we design, manufacture and install high quality products matched by friendly customer service and after-sales care.

We cover the whole of UAE and provide quality products in a variety of modern and traditional styles that meet home owners' requirements for energy efficiency, safety and security.

As a company we have a duty to everyone involved in our business. That means not just the owners, but the workers, local community, suppliers and customers who are the lifeblood of our truly local firm.

### Extensive Showroom

We encourage those interested in purchasing our products or seeing them in action to come to the showroom.

We do advise, however, that you call us beforehand on **+971 56 689 4443** in order to ensure that we have a salesperson available to deal with any request.

This is because many of our products are particularly specialized.









“The price and the product are excellent. I also experienced first-class customer service from commencement to completion of the work.”

Sheikh Majed

## Step by step...

When it comes to making home improvements, good communication is vital.

If you tell people what you are going to do, when you are going to do it and at what cost, they'll be happy, so here's what will happen when you contact Zealcon.

### 01.

You have the option of receiving information and arranging a convenient time for a Zealcon design consultant to visit your home. Your appointment will be confirmed and sent with any relevant product literature. You can also visit our comprehensive showrooms in Sharjah.

### 02.

Once at your home, our design consultant will discuss your requirements, answer any questions and suggest the most appropriate products. They will take approximate measurements and then send a quotation to you.

### 03.

If you are happy with the quotation, you will be sent a contract for you to sign and return to us. Within seven days a surveyor will visit your property to carry out an accurate survey and can answer any further questions you may have.

### 04.

You will receive details of a proposed installation date, which if not convenient can be re-scheduled. Installation is usually within a six-week period, allowing us ample time for design and manufacture.

### 05.

All our installation teams are trained craftsmen with many years' experience. Once in your home we endeavor to keep disruption to a minimum and protect the product within the immediate area of the installation. All items removed from your property, if no longer required, will be recycled. Throughout installation, a supervisor will check the work is being carried out to Zealcon's exacting standards.

### 06.

On completion of the works, an invoice will be sent along with a customer feedback questionnaire. Payment (cash or cheques) can be made to a senior Zealcon Glass room installer prior to him leaving your property, or it can be made at one of our showrooms. Should you wish to pay by debit or credit card, this can be carried out over the phone or by calling in to see us.





## CONTACT US

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